



VIRTUAL (NON-HOUSEKEEPING) AGENDA

- 7:00 - 7:05** - Allow members and guests into the meeting room.
- 7:05 - 7:09** - Opening Statements, Leadership Team Introductions (only if guests or new members).
- 7:10 - 7:12** - Greeter Reads Mission Statement, Members Introduce their invited Guests.
- 7:13 - 7:28** - Elevator Speeches (45 seconds please)
- 7:29 - 7:40** - Weekly Featured Speaker (10 min)
- 7:41 - 7:43** - VAN Group Education Minute
- 7:44 - 7:49** - Give Back Moment (Charity Update)
- 7:50 - 8:03** - Business Development Topic
- 8:04 - 8:05** - Speaker/Greeter Rotation Update
- 8:06 - 8:11** - Report Referrals, Closed Business, Testimonials & Commitments, Guest comments on their thoughts of our meeting.
- 8:12 - 8:14** - VAN Updates & Announcements
- 8:15 - 8:15** - Closing Quote.

VACAVILLE ACTION NETWORK

MISSION STATEMENT

To build a vibrant and growing group of civic-minded professionals and business owners who will generate increasing amounts of business for each other through referrals, while giving back to our community.

LOOKING AHEAD

| | Speaker | Greeter |
|------|------------------------|----------------|
| 3/25 | Tammy Donadlson | Jose Govea |
| 4/1 | Housekeeping Meeting | |
| 4/8 | Charity Representative | |

Speaker is responsible for BDT the following week after they speak.
 Karlie provides our weekly Education Minute.

TOP TEN MOST WANTED

ATTORNEY

ELECTRICIAN

CARPET CLEANER

PAINTER

ACCOUNTANT/CPA

HANDYMAN

AUTO REPAIR SHOP

WINDOW PROFESSIONAL

AUTO BODY SHOP

PLUMBER

This Week's Featured Speaker:

Tammy Donaldson

Clark Pest Control

BDT/ Business Development Topic:

To Be Determined by Joseph Abrew